



The Association for Operations Management

MIDDLE TENNESSEE CHAPTER

www.apicsnashville.org

PO Box 293186 Nashville TN 37229-3186

EST 1966

REGION 12

PDM Sept 19, 2006

President
TY Tabernik
615-325-8522
ty@rrgtech.com

Executive VP/Education
Ty Tabernik
ty@rrgtech.com

VP Membership
Jerry Boswell
jerry.boswell@comcast.net

V P Programs/Secretary
George Gordon CPIM CIRM
615-773-6775
ggordon@campbellhausfeld.com

VP Publicity/Emeritus Advisor
Royce Culpepper CPIM
615-754-8537
Royce@culpepper.net

Treasurer
Barb Bankson
615-367-7112
bbankson@genesco.com

Board Member at Large
Webmaster
Yuepeng Li
Yuepeng_li@yahoo.com

Board Member at Large
Caren Bedford
cbedford@ussco.com

Board Member at Large
Marc Saracho
marcsaracho@comcast.net

Employment Coordinator
Laura Pyron
615-773-6830
lpyron@campbellhausfeld.com

PLACE	Radisson Hotel - Opryland
COST	\$20
NETWORKING:	5:30 – 6:00 p.m.
DINNER:	6:00 – 6:45 p.m.
BUSINESS:	6:45 – 7:00 p.m.
PROGRAM	7:00 – 8:00 p.m.
	GARY LANDIS, CFPIM, CIRM

The intent of this presentation is to impart some methods and techniques for attendees to use in anticipating demand for service parts. Various categories of service parts will be described with pertinent techniques suggested for each classification.

Most companies have a difficult time predicting the demand for these items. In most cases, information is available, but the data is not collected or analyzed. This webinar will identify the pertinent data and describe how to use it to help predict demand.

Learning objectives:

The participant will learn to:

- Describe the various types of service parts.
- Utilize the techniques for predicting different types of service parts demand.
- Apply these techniques in their company environment.
- Use examples provided during the webinar to support their company's requirements.
- Determine the type of metrics required for measuring improved fill rates.

V P Programs

Scott Cornwell, CSCP, CFM

You might have heard the old saying, "The main thing is to keep the main thing the main thing."

Determining and focusing on a list of "main things" is strategic thinking at its core. Whether your main things revolve around production and inventory, warehousing and logistics, enterprise and supply chain or all of the above, sustaining focus can be, and often is, an extraordinary challenge.

Do you know what your main things are? What does your employer or your customers think are the main things? These questions take internal thought and reflection. Perhaps one of the greatest tragedies is to not realize and share what the main things are.

From a MITE standpoint, is one of our main things to continue to provide interesting, educational and pertinent programming? Is it important that we continue to derive professional value from our investment?

A recent chapter SWOT analysis revealed that long-time and committed members, a broad based membership, a fertile market area and a strong interest in education are some of our strengths. This is widely evident to any visitor or new member of our chapter.

The same SWOT analysis revealed that membership retention, competing professional societies and other events are areas that negatively impact our chapter involvement. Certainly, this is not an all inclusive list, as the work, home and social pressures that surround us are infinite.

As we begin our new year, I am interested in learning what your "main things" are. I look forward to receiving feedback from the same long-time, committed and broad based members that are MITE's strength. Your input on our PDM evaluation forms is extremely important. At the bottom of each evaluation form is a menu of subjects that may be of interest to you. My goal is to receive and utilize your input to ensure that our programming continues to meet, and hopefully exceeds, our expectations.

I am excited about the opportunities this year. I look forward to your involvement with our chapter as we help to further one another's careers. I hope that you will make APICS MITE one of your "main things" in the coming year!

President's Message...

Ty Tabernik

Welcome to the new members of the Middle Tennessee Chapter. This has been an exciting summer of planning for the upcoming year. We have four new board members who promise to bring excitement to the chapter.

Our September meeting will feature the immediate past President, Mike Moody. It will be an exciting evening to kick off the new year of programs. Supplier performance is a hot topic, particularly with the emergence of global supply chains and e-commerce. Please call Laura Pyron at 615-773-6830 or email lpyron@campbellhausfeld.com to make a reservation.

We are currently in the middle of a Detailed Scheduling and Planning class at Albany International that is scheduled to finish in October. At this point we haven't firmed up the next session, but expect it will follow soon after. Also, please call me at 615-673-2145 if your company is interested in hosting a class. As always, we are looking for anyone with a CPIM, or CSCP certification interested in teaching these classes.

We will also be starting classes for the new APICS Certified Supply Chain Professional (CSCP) certification. We are offering the first of these courses in conjunction with Nashville State Community College. Please contact me at 615-673-2145 if you would be interested in this class. You can contact them directly at 615-353-3580 and ask for information on the Certified Supply Chain Professional exam preparation course. We are expecting a large turnout for this course so sign up early to ensure a spot.

If you would like to take the CSCP exam in December, it isn't too late to start getting your credentials submitted to APICS because you will need authorization to take the exam, even if you take the course.

(Continued)

Gary A. Landis, CFPIM, CIRM

Gary A. Landis, CFPIM, CIRM, is president of G. A. Landis Associates and has over 25 years experience in various types of management, both as a consultant and a practitioner. His company provides both consulting and education in ERP, MRP, JIT, and a variety of computer systems applications. He served in management positions with Unisys, Clow Corporation, Allis-Chalmers, Joy Manufacturing, and General Motors, and his operating experience includes purchasing, distribution, inventory control, and both general and production management. Dr. Landis holds both BS and MBA degrees from Kent State University and a doctorate from the University of Alabama. He served on the faculty of Auburn University.

In 1981, Gary served as International President of APICS. He has served on the board of directors, Foundation, and has chaired the International Conference Committees. He is currently an APICS certified instructor, and serves on the editorial review board of the *P&IM Journal*. He speaks at many APICS-sponsored events.

APICS CSCP

To successfully compete in today's global marketplace, organizations increasingly depend on well-educated supply chain professionals to maintain high quality, low prices, and on-time delivery. The APICS Certified Supply Chain Professional (CSCP) program can provide you with the knowledge to improve your company's competitive position and advance your career.

The next APICS CSCP exam administration is **December 2, 2006**.

Apply online today for exam eligibility. The exam eligibility application deadline for the December exam is **September 29, 2006**. After your application is reviewed and approved, you receive an authorization to test notice. Once you have received authorization to test, you may register for the exam. All exam registrations are due by **October 23, 2006**.

Visit the [APICS CSCP Web site](#) for recently updated testing information, including the *December 2006 CSCP Registration Bulletin*, which contains program policies and procedures. If you have questions about the December CSCP exam, please send an e-mail to cscpexam@apicshq.org, or call APICS Customer Support at (800) 444-2742 or (703) 354-8851.

Looking for APICS CSCP training?

Whether you prefer classroom-based learning or self study, there are options to fit your needs. Visit the quick links section of www.apics.org/cscp to find a class near you. To learn more about the *APICS CSCP Learning System*, visit www.apics.org/cscp or contact an *APICS CSCP Learning System* customer care professional at (888) 266-9079 or (651) 905-2664.

Sincerely,

APICS Certification Operations

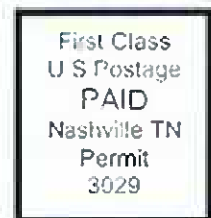
PDM SCHEDULE 2006

Sep 19, 2006	Secrets of Service Parts Forecasting	Gary Landis	Radisson
Oct 17, 2006	Leveraging RFID On The Plant Floor, Practitioner	Paul Reed	Radisson
Nov 21, 2006	Supplier Survey	Mike Moody	Radisson
Dec 19, 2006	Gibson Guitar Plant Tour		Gibson
Jan 16, 2007	OPEN (suggestions welcome)		
Feb 2007	OPEN (suggestions welcome)		
Mar 2007	OPEN (Suggestions welcome)		
Apr 2007	OPEN (Suggestions welcome)		
May 2007	OPEN (Suggestions welcome)		

MITE Employment Service



Laura Pyron, our reservation coordinator, has agreed to reestablish and coordinate the Mite Chapter Employment Service. This is a great service for MITE members. It is a valuable resource for both employees seeking new opportunities and employers looking to fill their employment needs. Please send your resumes or job descriptions to Laura at lpyron@campbellhausfeld.com or call her at 615-773-6830.



Royce Culpepper - Editor
302 Fescue Drive
Mount Juliet TN 37122-3516

Ty Tabernik
8577 Sawyer Brown Rd
Nashville TN 37221

September 2006 PDM

INSIDE:

Gary Landis, Speaker