

APICS

THE EDUCATIONAL SOCIETY
FOR RESOURCE MANAGEMENT

EST 1966

REGION 12

MIDDLE TENNESSEE CHAPTER

www.apicsnashville.com

MITE Address P O Box 293186 Nashville TN 37229-3186

December 14, 2004

New website www.apicsnashville.org

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|------------------|--|
| PLACE: | Dell Computer, 6850 Eastgate Blvd., Lebanon, TN |
| COST: | NO COST |
| 6:00-6:30 | Arrival – Sign in |
| 6:30-7:30 | Plant Tour |

Dell Computer Plant Tour

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| RESERVATIONS: |
| Call Laura Pyron 615-773-6830 or email lpyron@campbellhausfeld.com by Thursday 12/09/2004 |

If you've wondered how a successful manufacturing company like Dell Computer is organized to make it as efficient and operationally smooth as it is, now is your chance to see firsthand. We are sponsoring a tour as our December Professional Development Meeting and have been given permission to look inside Dell Computer Corporation, Eastgate Facility in Lebanon, TN. Until recently, all Dell tours have been off limits so this is an exceptional opportunity that we should not let slip by.

There will be a few practical rules with which we must abide in order to be allowed inside the facility, as follows:

- Come to the employee entrance: lobby will be closed.
- Need proper picture identification. (driver's license)
- Closed toe shoes.
- Remove rings, bracelets and watches prior to entering.
- All recording devices are prohibited
- Must wear safety glasses, provided by Dell or your own.
- Must remove or tuck in all ties.
- Must remove or tuck in long hair or put up, etc.
- Must sign a non-disclosure agreement.

President's Message.....



I would like to thank all of our members that have been participating in our monthly Professional Development Meetings (PDMs), and our class offerings. We have had excellent speakers this year, and we can thank George Gordon for his work getting us these fine speakers. If you visit our web site at www.apicsnashville.org, you will find copies of some of the speaker's presentations that you can download. We are

working hard to keep our web site current, and hope that you will visit it often for class and PDM dates. You will also find a list of our board of directors should you wish to contact us.

I would also like to thank Dell Computer for allowing us to hold our certification and fundamentals classes at their facilities in Lebanon and near the Nashville Airport. These classes are open to everyone, not just Dell employees, so please contact Wanda Roh for attendance information, or you can find more information in this newsletter. If your company would like to host an on-site class in the fundamentals or CPIM certification, please contact Wanda or any of the board members.

We are still in need of a VP of Programs, who can help us with obtaining quality speakers for future meetings. If you are interested, please contact myself or George Gordon for more information. Your time and assistance will help support the chapter, and earn you points toward re-certification. If you are interested in speaking at a future PDM, we want to hear from you also.

In case you missed the article in the APICS magazine or on the web site, APICS is changing their name again. Yup, here we go again, but guess that's progress. The new name is shown below, and goes into effect January 1, 2005.

APICS The Association for Operations Management
--- Advancing Productivity, Innovation, and Competitive Success

Our next meeting is a plant tour of Dell Computer in Lebanon, and we hope you will join us. Please contact Laura Pyron for reservations. Also, please remember that Laura is our employment coordinator for our membership, so if you need help in matching up your company requirements for APICS professionals (or vice versa), give her a call. Our next board meeting is January 11th at Dell Computer, and any member is welcome to attend.

Mike Moody, CPIM, C.P.M.

APICS Unveils New Name

Alexandria, VA (October 12, 2004) APICS—The Educational Society for Resource Management is pleased to announce that it will change its name to APICS The Association for Operations Management, effective January 1, 2005. The association will use a new tag line—Advancing Productivity, Innovation, and Competitive Success. APICS unveiled the new name publicly at the 2004 APICS International Conference and Exposition in San Diego, California, on October 12.

The APICS Board of Directors unanimously approved the name change at its October 9, 2004, meeting. "APICS has evolved to meet the needs of the community it serves, but the name no longer fully recognized the value proposition the association delivers," said APICS President Arnold E. Kennedy, CFPIM, CIRM, Jonah. "The new name will honor our rich history in production and inventory control, better define the broad application of the APICS body of knowledge, and position us for the future." APICS was founded in 1957 as the American Production and Inventory Control Society, Inc. In the early 1990s, it adopted the name APICS—The Educational Society for Resource Management to acknowledge its growing international presence and expanded scope.

Today, APICS represents a diverse community of professionals from virtually every manufacturing and service industry. The APICS body of knowledge spans all aspects of operations management, which includes production, inventory, supply chain, materials purchasing, and logistics. By changing its name, APICS The Association for Operations Management clearly defines its body of knowledge in terms that are universally understood. The new name asserts the association's leadership position of delivering superior training, internationally recognized certifications, and comprehensive resources, while representing a worldwide network of accomplished industry professionals.

In conjunction with the new name, APICS has adopted the tag line, Advancing Productivity, Innovation, and Competitive Success. "APICS is the resource that individuals and companies rely on for operations management education and validation of one's knowledge through obtaining the Certified in Production and Inventory Management and Certified in Integrated Resource Management designations," said Jeffrey W. Raynes, CAE, executive director and chief operating officer. "Our new tag line communicates the value that APICS delivers to an individual's career advancement, as well as an employer's bottom line."

APICS enlisted the research services of Wirthin Worldwide and strategic communications counsel of Fleishman Hillard International Communications in support of the rebranding efforts.

APICS Education

Wanda Roh VP of Education



We are very excited about having so much interested in the APICS certification program this year. Special thanks to our instructors for helping Middle Tennessee achieve all our goals. The following indicates classes scheduled currently at Dell Computers Facilities in Donelson and Lebanon. These classes are open for out side participation. We would be happy to have a class at your location with a minimum of 10 participants, please contact wanda_roh@dell.com Cost structures for these classes are Fundamentals and BSCM for members will be \$200 for non-members \$225.00. The remaining courses the cost will be \$180.00 for members and \$200.00 for non-members.

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|--------------|---------------|------------|-------------|------------------------|
| February 8th | Fund/Inv Ctrl | Coni Moore | 1st | 1 class ECFC/Donelson |
| February 9th | Fund/Inv Ctrl | Coni Moore | 1st and 2nd | 2 classes EG1/ Lebanon |

Fundamentals of Inventory Control maintains a focus on the working calculations and vocabulary skills used in Demand Planning, Transformation of Demand into Supply and Supply. Three key areas on the certification exam. The focus rightfully explores the foundation of principles used in manufacturing management decisions. The new terminology and quantitative formulas should be given full attention and represent a body of knowledge all by themselves.

Basics of Supply Chain Management This 10-week course presents a complete overview of the planning and control of material into and out of an organization. This benefits everyone by providing a better understanding of the various components of the entire manufacturing enterprise and how they work together.

Free 2004 APICS Conference Proceedings

The fully searchable *2004 APICS International Conference and Exposition Proceedings* on CD-ROM is now available. Valued at more than \$40, it provides an overview of the best practices and solutions presented at the conference on topics such as supply chain management, lean principles, operations and inventory management, procurement, and small business issues.

All members in good standing between September 2003 and September 2004 receive a free copy of the proceedings. Those who attended conference received their free copy onsite. Members who did not attend conference can obtain their free copy of the proceedings (stock #01615) by contacting APICS Customer Support by phone at (800) 444- APICS (2742) or (703) 354-8851. Nonmembers who wish to purchase the proceedings and members wishing to obtain multiple copies can do so through APICS Customer Support or by going to the APICS Bookstore at www.apics.org.

PDM SCHEDULE 2004-2005

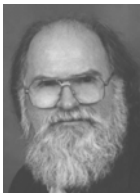
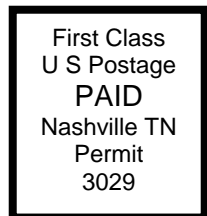
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|---------------------------|--|
| January 18, 2005 | Collaborative Planning & Vendor Managed Inventory Jim Hutzler, A O Smith |
| February 15, 2005 | "How Does Fulfillment Strategy Fit Into The Direct Model?" Greg Kelly, Dell Computer |
| March 8, 2005 | Joint meeting with ISM - ISM to Develop Program |
| April 19, 2005 | "10 Pitfalls of Implementing Lean" Ed Heard |
| May 17, 2005 | (Tentative) "Effective Team Building" Coach Barry Trotz, Predators NHL Hockey |
| Summer Break | NO PDMs – Board meetings for planning |
| September 20, 2005 | "Safety Stock Methods-When, Why and How" Nikole Peek |
| October 18, 2005 | "Ten Stupid Things Companies Do to Mess Up Their Inventory" Fred Tolbert, CPIM |

www.apicsnashville.org New internet address

MITE Employment Service



Laura Pyron, our reservation coordinator, has agreed to reestablish and coordinate the Mite Chapter Employment Service. This is a great service for MITE members. It is a valuable resource for both employees seeking new opportunities and employers looking to fill their employment needs. Please send your resumes or job descriptions to Laura at lpyron@campbellhausfeld.com or call her at 615-773-6830.



Royce Culpepper - Editor
302 Fescue Drive
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